

Job Description

Title: Sr. Supply Chain and Strategic Procurement Specialist

Location: Metro Atlanta Area preferred

Reports to: Vice President, StoVentec Rainscreen

Purpose:

Sto Corp. (Sto), a global innovation leader of building enclosure systems and high-performance facade claddings and coatings, is seeking a **Sr. Supply Chain and Strategic Procurement Specialist** to develop, monitor and coordinate StoVentec's overall supply chain operations, including purchasing, vendor selection, and material and inventory management.

StoVentec is the fastest growing initiative at Sto Corp. We are a close-knit team of architects, engineers, salespeople, and project managers. We import/export from Europe, Asia, Canada, and Latin America. We design and manufacture the latest and most beautiful products in Rainscreen cladding technology. We move quickly and get things done. If you want to be part of a growing team at an inflection point of growth and claim credit for taking us from startup to scaleup, we'd love to talk to you.

This position will work with cross-functional teams within Sto Corp.'s account management, technical solutions, R&D and Operations teams.

Essential Duties & Responsibilities (includes, but not limited to):

- Develop and execute a 5-year procurement and inventory management roadmap for US operations that aligns with Sto Corp's 5-year strategic plan.
- Drive value creation through a strong supply-base of the highest quality products for StoVentec.
- Demonstrate strategic thinking to identify, prioritize, implement, and execute on supply chain initiatives for StoVentec.
- Strong communication skills, with the ability to negotiate pricing with suppliers and vendors and within Sto Corp.
- Ability to influence, persuade and collaborate across all organizational levels as well as with suppliers and vendors.
- Develops and manages reporting, metrics, KPIs, continuous improvement benchmarking around spending, contract compliance, procurement performance, supplier scorecard, etc.
- Manage and oversee warehouse, procurement, and supply chain operations for StoVentec.

- Collaborate with R&D staff and legal to draft, negotiate and finalize project/product specific RFPs and contract templates.
- Develop and nurture strategic supplier relationships.
- Good interpersonal qualities, ability to create and deliver presentations on progress, initiatives, process implementations.
- Evaluate the physical condition of warehouse and equipment to ensure optimized order fulfillment processes.
- Ability to understand and respond to current supply chain challenges quickly.
- Other duties, as assigned.

Requirements:

- Bachelor's degree in Supply Chain Management, Economics, Industrial Engineering, Business, or equivalent.
- Minimum 5 years successful, specific experience in direct material management and sourcing, supply chain operations.
- Experience in a continuous improvement /agile/lean environment with a proven track record of achieving significant improvements.
- Preference in experience with global sourcing and procurement.
- SCM/procurement certification preferred.

Knowledge/Skills/Abilities:

- Demonstrated strategic thinking abilities.
- Proven leadership skills (ability to motivate and influence others without control).
- Strong problem-solving skills and ability to deal with challenging situations.
- Strong presentation skills in multiple settings – PowerPoint, warehouse, cross-functional teams, C Suite, etc. as needed.
- Computer proficiency in Word, Excel, ERP systems, TMS, CRM and integrations.
- Experience working with 3PL, preferred.
- Six-sigma/continuous improvement experience a plus.
- Proven negotiation and supplier management skills, and a solid understanding of total cost of ownership and unbundling of supply chain.
- Relationship building.
- Ability to travel domestically and internationally, up to 20%.
- Active, lifelong learner mentality.

To Apply:

Submit your resume and cover letter to Jobs@StoCorp.com. Job ID: SCSPS